



MANAGEMENT COMMITTEE

Meeting

held on Friday, 26th and Tuesday 30th October
in Sarasota, Florida USA

MINUTES

Present: Bruno Finzi (ITA - Chairman), Wolfgang Schaefer (Deputy Chairman - GER), Jose Frers (Deputy Chairman - ARG), Patrik Lindqvist (FIN), Don Genitempo (Honorary Treasurer - USA)

Consultants: Vivian Rodriguez (ITA), Nicola Sironi (ITA), Zoran Grubiša (CRO), Dobbs Davis (USA)

Guest: Edoardo Recchi (ITA – SYRA and YCCS)

1. Minutes of previous meeting

The Minutes of the meeting in Porto Cervo were unanimously approved.

2. World Sailing Submissions and ORC report to WS

The Chairman went through the Agenda of the Oceanic and Offshore Committee and the various paragraphs of the Agenda were analyzed.

3. ORC Submissions 2018

ARG 2 - LIFTING KEELS WITH BULBS

The Committee is against the submission but request a study by the ITC.

GER 1 - PRICING POLICY FOR VPP RUN/CERTIFICATE ISSUE

The Committee does not support the submission. There are already the tools to have no charge.

ITA 3 – PRESERVATION OF THE FLEET

Management believes that the ORC rating system already protects the existing fleet.

NED 5 - SCORING, EVENT MANAGEMENT AND TRACKING SYSTEM

The Management is convinced that the scoring should be done by the ORC Scorer software that is freely available and instead suggests to modify the Green Book in terms of requiring minimum specifications for the event management website and that tracking and Scorer should both remain mandatory.

SUI 1 - NEW LEVIES FOR SPORTSBOATS AND ONE DESIGN BOATS

ManCom confirms that original intention of the decision made in 2016 was to apply 50% ORC Club levy only for Sportboat One Design boats as they do not require any measurement nor additional work of the rating office. Therefore ManCom is not supporting the submission. Instead it suggests to keep original ORC Club levy for non-One Design sportboats as it has been for several years.

SWE 1 - COOPERATION BETWEEN ORC AND RORC

Management is continuously working towards this goal.

USA 1 - RACE RATINGS ON CERTIFICATES

Management will invest resources to support the submission creating special appendixes to certificates with pre-defined course ratings for particular events listed by US Sailing and any other interested National Authority.

4. ORC SuperYacht

The Maxi Rolex Cup was held in September in Porto Cervo with three J Class entries competing under ORCs. During the following week in the Swan Cup there were only two Supermaxis present racing under ORCi, while in the Perini Regatta in Porto Cervo the Superyachts raced under ORCs rule.

Another important event – the Millenium Cup in NZL - has recently decided to use ORCs for their 2019 edition. The Management compliments all the ORC Superyacht staff for their hard work again in 2018 with their attendance to so many events as well as their promotional activities.

SYRA is very much in accordance and consulting with ORC, with meeting and event planning under way for the next season.

5. Sailor Services

Sailor Services are recording a small decrease in revenue comparison with same period of the previous year but still well above 2015 numbers. However final numbers still may increase by the end of the year.

6. Fleet Statistics

Zoran reported that in certificate we are stable and on track with the same period of last year but with slightly fewer boats. The number of boats at the end of September 2017 were 8777 and in 2018 were 8408.

7. AGM and EGM preparation

The Agendas of the AGM and EGM were discussed and approved.

8. Financial Report, 2019 Budget

Financial Report & Income and Expenses

Don Genitempo reported that he, the incoming treasurer Patrick Lindqvist and the Secretary Vivian Rodriguez travelled to London in October for a meeting with our accountants to discuss the newly implemented system and the accounts as had been reported during the past several years. It was decided to request a due diligence Audit of the 2017 accounts as there has been no fully audited statements in quite a few years. This decision while very important has delayed the delivery of End of Year Reports for 2017 and the 1st and 2nd Quarters of 2018. This has been promised to be delivered by Tuesday October 30th. This should give Management ample time to examine the reports prior to the AGM.

Budget Update

The budget for 2019 was updated and will be distributed to all Congress Members for approval.

Levies

After eight years of levies at the same amount, this year it will be proposed to Congress to increase the levies as follows:

ORC Int.	78 Euro
ORC Club	46 Euro
IOR	46 Euro plus ORC Club certificate for free
Sportsboat One Design	23 Euro
Speed Guide & Stability Datasheet	50 Euro when issued locally
Target Speed	10 Euro
Super Yacht certificate	as per price list on the website

The Management Committee is also proposing removal of dividends to MNAs from the Sailor Services.

9. ITC, ORCint and ORC Club report

Please refer to ITC Minutes

10. Chief Measurer report, UMS update

Chief Measurement report

Please refer to Measurement Committee Minutes

UMS Update

A report on UMS has been prepared by Jason Smithwick after meeting with the ORC staff, to be presented at the Offshore Committee meeting as follows:

Little progress has been made in further developing formal UMS documentation. Limited progress in 2018 has involved technical discussions between ORC and IRC rating office staff. This was facilitated and amplified by the cooperation at the ORC/IRC Offshore Sailing World Championships in the Netherlands. At this event dual certification of ORC and IRC was required and therefore consistent boat data was essential across the two systems to provide a reliable rating.

The World Championships provided a great opportunity for the IRC Rating Offices (RORC and UNCL) and the ORC rating office to work together and learn from each other. The technical work towards the Worlds involved many months of discussions and teamwork prior to the event and during the event itself. The cooperation was excellent and particularly rewarding. This event provided an opportunity to better define the aims and challenges of establishing the UMS.

UMS is a definition, measurement and data exchange standard and work starts again at the end of 2018 through to 2019. This work should be focussed towards creating the standards documentation. It is proposed that all the measurements that are used for the respective ORC and IRC rating systems are identified. This will be the start of the UMS definition standard. During this work the following actions are taken:

- Each measurement is listed and identified to the respective rating system and common measurements between the systems are identified.
- Definitions using the ERS are listed
- Differences in measurements between the respective systems should be identified and where possible harmonised.

The respective rules definitions; IMS and IRC are to be the backbone of this work. In addition an XML data exchange format is created and agreed. This data format could be based on the ORC DXT file.

11. ORC Rating Offices, ORC Central Office

Please refer to Rating Offices Minutes

12. ORC Scoring software and tracking

There is a continuous development of the scoring software including publishing of the results on the Sailor Services website.

13. Promotion and marketing

Please refer to P&D Committee Minutes.

14. ORC Publications, ORC Website

We have vastly expanded the ORC presence on Facebook with Piret Salmistu on board as our social media manager, with updates given at the rate of 1-2 posts/week on average, daily during major events. Current levels are at 2971 Likes and 2980 Follows.

The Race Management Guide is still not completed, and the Management urges the staff to do so.

ORC VPP Documentation 2018 is finally posted on the web together with new project of measurement videos that are now completed. They also started translation of videos with adding subtitles in different languages.

15. Staff interviews, staff responsibilities and new staff

All staff present at the meetings has been interviewed with definition of their roles and assignments.

16. Meeting with Committee Chairmen

ITC, Promotion, Measurement and Rating Officer Committee Chairmen were all interviewed.

17. Review of Committees and Congress Members

Committee Members

Management Committee	Don Genitempo, Honorary Treasurer, is stepping down from the Committee and will be substituted with Patrick Lindqvist.
ITC	Javier Gonzalez-Cela Echevarria stepping down from the Committee and substituted by Manolo Ruiz de Elvira
Offshore Classes & Events Committee	Don Genitempo stepping down from the Committee, Dirk-Jan Sweers and David Bartol joining the Committee
Race Management Committee	Ab Pasman stepping down from the Committee and substituted by Willem Ellemeeet
Promotion and Development Committee	Emanuela di Mundo is stepping down from the Committee, Fabrizio Pirina will substitute for Edoardo Recchi
Committee of Honour	Don Genitempo is added to the Committee

Congress Members

New nominations of Congress Members received from: Brazil, Netherlands, Poland, Korea, UK/RORC, South Africa, and USA

18. Review of 2018 International Events and provisional calendar of future International Events

Please refer to Offshore Classes & Events Committee Minutes.

19. Planning on 2019 Committees and staff meetings

Two staff meetings are forecast in November and December to assign tasks in terms to be able to deliver to our constituency the new rules for 2019.

20. Confidentiality of Yacht Designs

A letter was received from Brink & Partners regarding Copyright compliance at ORC. A draft reply was prepared and sent for approval to a lawyer.

21. Any other business

ORC/IRC combined Championship

Representatives of the RORC and ORC met at the Royal Malta Yacht Club before the start of the Rolex Middle Sea Race to discuss the continued cooperation between IRC and ORC on a technical level and the future of a joint Rating World Championships. Both sides agreed that the Hague Offshore World Championships, which used both IRC and ORC to score the results, was a success on many levels.

It was also agreed that IRC would be involved in the decision to select future venues for the joint Rating Offshore World Championships and in the interest of the sport and the event organizers that a joint worlds would be held every two years starting in 2020.

A meeting was held both with RORC and NYYC and it was finally agreed to form a WP to organize next combined event in 2020 in Newport. ORC representative will be Zoran and Paolo with Bruno as an alternate.

IT infrastructure

Panayotis referred on the upgrade of emails from the current mail server to Google as well as hosting the main ORC webserver in Orc cloud. This was agreed by the Management.