



World leader in rating technology

Present: Bruno Finzi (Chairman)
Wolfgang Schaefer (Deputy Chairman)
Jose' Frers (Deputy Chairman)
George Andreadis
Patrick Lindqvist
Don Genitempo (Honorary Treasurer)

Consultants: Dobbs Davis
Zoran Grubisa
Vivian Rodriguez
Nicola Sironi

Minutes of the Management Committee Meeting of the Offshore Racing Congress Limited held on 3rd & 7th November in Puerto Vallarta, Mexico.

1. Minutes of previous meeting

The Minutes of the previous meeting held in Porto Cervo last September were approved as circulated.

2. World Sailing Submissions and ORC report to WS

ORC annual report to WS was finalized with a stable number of certificates and a small increase in number of boats in 45 countries. Fleet statistics up to November 1st 2017 will be attached.

It was decided to move on with the submission presented this year to WS. An amended version, comprehensive of the agreement with RORC Admiral in Porto Cervo, will be presented as a friendly amendment during the Offshore & Oceanic Committee. It was also decided to talk to WS President and Vice Presidents in charge for the Offshore to understand their view of the future of Offshore Sailing.

3. ORC Submissions 2017

- GER 1 – HULL MEASUREMENT COSTS

Management carefully notes to study a way to invest in the first hull measurement of a production boat.

- **GER 6 – POSITION OF CREW ON RAIL (HIKING)**

Management is not supporting the submission since the current ORC VPP is already taking the effect of the crew hiking position on the sheer line.

- **ITA 1 – IMPLIED WIND**

Management supports that among the scoring options use of a fixed implied wind for PCS scoring will not be mandatory.

- **ITA 2 – RESISTANCE IN WAVES**

Management carefully notes and supports the latest research and proposals from the ITC. Management also supports rule stability.

- **ITA 3 – DETERMINING SUBDIVISION OF CLASSES BY CDL**

The Management notes and confirms that CDL limits will be decided as usual for the 3 classes as described in the Green Book only after the new VPP will be issued.

- **NED 2 – SAIL DIMENSION IN SAILOR SERVICES**

Management will attempt to support this request.

- **NED 3 – VALIDITY OF FLOTATION MEASUREMENT FOR CHAMPIONSHIPS**

Management supports the submission.

- **POL 1 ORC WEBSITE**

Management defers to the Promotion & Development Committee's list of priorities for this choice.

- **USA 1 – MITIGATING THE EFFECTS OF CREW WEIGHT VARIANCE**

The Management supports the submission and asks ITC to select a small percentage to avoid exploitation of the rule.

4. ORC SuperYacht

The 2017 season has been another great success yet with a lot of tasks still present in the list for the future.

Nine events have been attended by the ORCsy team with a lot of satisfaction and positive responses by the Event Organizers, the Competitors and the Super Yacht Racing Association (SYRA) managers. Next year there will be fewer races.

It has been reported by Peter Craig, SYRA Executive Director, that he had no issues that had been directly addressed to him and this result has been confirmed by Edoardo Recchi, YCCS Sport Director and SYRA Chairman of the Committee members.

The number of certificates issued in 2017 has been slightly lower than 2016 and this is probably due to the calendar of events being very crowded and the clashes between some events in the Mediterranean area with some other new events.

The exact number today is: 109 of which 68 active and 41 are re-runs.

During the season a letter inviting the “declared” yachts to go through the full measurement process has been sent and this should help in the goal of having an even more transparent rule as welcomed by all the final users.

The treasurer, Don Genitempo, presented an analysis of Super Yachts costs estimating the 4th quarter expenses. This results in a moderate deficit for the 2017 but needs to be checked with Paolo Massarini the ORC GM for the SY activity. Management continues to support the ORC activity with SY as crucial as well as promotional for our other rules. New fees for certificates have been proposed by the SY ORC staff and agreed by the Management and will be in force starting 1st January 2018.

A list of 12 ORC approved measurers for Super yachts around the world was also proposed and approved.

5. Sailor Services

Sailor Services are recording a small decrease in comparison with same period of the previous year but still well above 2015 numbers. However final numbers still may increase by the end of the year

6. Fleet Statistics

Statistics overall are stable with basically the same in numbers of certificates as last year, a small increase in number of boats and similar average LOA.

Boats

VPP Year	ORCi	Club	SY	Total	
2017*	1989	6841	67	8897	*thru 31/10/2017
2016	1892	6931	90	8913	
2015	1833	6815	65	8713	
2014	1796	6292	0	8088	
2013	1722	5543	0	7265	
2012	1574	4214	0	5788	
2011	1670	4279	0	5949	
2010	1683	4469	0	6152	
2009	1661	4475	0	6136	

Certificates

VPP Year	ORCi	Club	SY	Total	
2017*	2612	7304	108	9916	*thru 31/10/2017
2016	2547	7388	198	10133	
2015	2463	7433	130	10026	

2014	2330	6544	0	8874
2013	2188	5965	0	8153
2012	2188	5235	0	7423
2011	2619	5184	0	7803
2010	2672	5532	0	8204
2009	2551	5220	0	7771

Average LOA

VPP Year	Type	LOA
2017	Club	10.61
2017	ORCi	11.60
2017	SY	37.91
2016	Club	10.62
2016	ORCi	11.55
2016	SY	36.40
2015	Club	10.45
2015	ORCi	11.54
2015	SY	37.76
2014	Club	10.60
2014	ORCi	11.54
2013	Club	10.63
2013	ORCi	11.50
2012	Club	10.69
2012	ORCi	11.44
2011	Club	10.86
2011	ORCi	11.34
2010	Club	10.63
2010	ORCi	11.36
2009	Club	10.86
2009	ORCi	11.22

7. AGM and EGM preparation

The Agendas of the AGM and EGM were discussed and approved.

8. Financial Report, 2018 Budget, Levy payments, VAT and PayPal

Financial Report

Don Genitempo reported on the Financials.

Incomes & Expenses

It appears we are a little behind last year, possibly this could be corrected during the 4th quarter.

In 2017 overall there should be a moderate surplus.

Budget Update

The budget for 2018 was updated and will be distributed to all Congress Members for approval.

Levies

Since the financial situation of the Company is in good shape, it will be proposed to Congress that levies will remain at the same amount as for the past seven years as follow:

ORC Int.	70 Euro
ORC Club	42 Euro
IOR	42 Euro plus ORC Club certificate for free
Speed Guide & Stability Datasheet	50 Euro when issued locally
Target Speed	10 Euro
Super Yacht certificate	as per price list on the web

9. ITC, ORCint and ORC Club report

Please refer to ITC Minutes.

10. Chief Measurer report, UMS update

Chief Measurement report

Please refer to Measurement Committee Minutes.

UMS update

On UMS, attached is the text drafted by Stan Honey, which will be posted on WS website as a supporting paper for the Offshore and Oceanic Committee. The Committee recommends to have a leadership role in the group and try to get a second ORC representative.

11. ORC Rating Offices, ORC Central Office

Please refer to Rating Offices Minutes.

12. ORC Scoring software

The new ORC Scorer software has been used in the ORC Worlds and the ORC Europeans. A list of improvements and updates is defined to be delivered by the end of the year together with a proper manual that can then be officially released. One of the most important features will be the availability of software to create a web page with all the results uploaded with single publish button and to keep a database of all events and all results scored with the ORC Scorer.

At the same meeting, development of a completely web-based race management and organization system was discussed where the existing system used for the 470 Class was found as the best option that may be customized for ORC needs. Panayotis and staff will work on a detailed proposal of how this system may be used for the future ORC championships with plan to test it during ORC Europeans 2018 in Cyprus.

13. Promotion and marketing

Please refer to P&D Committee Minutes

14. ORC Publications, ORC Website

Some staff-initiated innovations were considered in consultation with Panayotis, such as creating an online scratch sheet generator in Sailor Services to assist those unable or unwilling to use the new ORC Scorer software. This would be a useful to new fleets, such as those forming in the US.

Presentation of a complete draft of the Race Management Guide continues to be elusive, both for different views of content style (eg, simple vs complete) and the busy nature of the summer season for the staff. After discussion, it is concluded to have a both simple Quick Guide devised, as well as a more complete Guide. One key component to the success of this is also documentation to accompany the ORC Scorer software, which is under constant revision and is currently in v.1.6.0.35, with some explanations on the Sailor Services website.

In addition, the ORC Guidebook currently posted on the ORC site has to be updated with the date 2018. Date will not be shown or printed in the cover of the Guide.

15. WP with RORC on 2018 ORC and IRC combined WC in Holland

It was reported on the WP formed to deal with a combined World Championship ORC and RORC starting in 2018.

WP agreed on the main concepts, format of the NoR and schedule of event, giving more importance to the offshore race, but without big changes to the Green Book.

NoR was finalized and agreed in September and published.

A scoring method, taking daily results in both handicap systems, has been tested and proposed for adoption.

ORC and RORC are under negotiation with the Dutch organizers to finalize the components of the Jury, Race Committee and Technical Committee.

16. Staff interview, staff responsibilities and new staff

All ORC staff members were interviewed and confirmed for 2017.

Alberto Pindozi joined ORC as a new staff member

Zoran Grubisa will succeed Nicola Sironi as ORC Chief Measurer starting January 2018.

17. Meeting with Committee Chairmen

