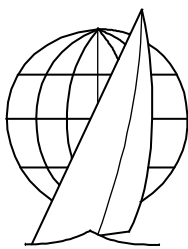


# OFFSHORE RACING CONGRESS

*World Leader in Rating Technology*

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Minutes of the Meeting of the **Management Committee** of the Offshore Racing Congress held on 2<sup>nd</sup> and 4<sup>th</sup> November 2007 in Estoril, Portugal

## **Present:**

Bruno Finzi (Chairman)  
Don Genitempo (Deputy Chairman)  
Wolfgang Schaefer (Deputy Chairman)  
Josè Frers  
Philip Tolhurst (Honorary Treasurer)  
Vivian Rodriguez (Secretary)

## **Apologie:**

Gustavo Benavent

## **1. Minutes of Previous Meeting**

The Minutes of previous meeting were reviewed and approved.

## **2. AGM and EGM Preparation**

The Management Committee reviewed the items on the EGM and AGM. It was agreed to anticipate the EGM scheduled on 6<sup>th</sup> November to start at 10.00 hours instead of 11.00 hours as previously foreseen. Vivian will try to inform the Congress Members attending the meeting.

## **3. New Handicap Rule**

The Committee widely discussed the name of the new rule and after various names presented it was decided to include 'ORC' in the name. The Committee unanimously decided to name the new rule 'ORC INTERNATIONAL'.

The Management then discussed the marketing plan for the new rule which should secure that ORC keeps its role as the world leader in rating technology for many years to come. Contact with RORC in UK and US Sailing in US should be established to find out the possibility of a mutual cooperation.

Extra attention should be paid in presenting the new rule to areas/countries that currently are major IMS/ORC Club users.

As ITC will have the 2008 VPP ready for launch no later than December 31st 2007, ORC will send out extensive press releases/packages outlining the new rule and the related ORC systems, while setting the final dates for the official launch of the complete rule.

These releases should include:

- ó Background and intention of the new rule
- ó Interview with Bruno Finzi, Chairman of ORC
- ó Statements from ITC Chairman and Members, MNA representatives on a national level and well known sailors.

The release should target the main sailing media , the regatta organizers , boat builders and designers world wide.

A dedicated network with ORC representatives or well known sailors should also be established in each country.

#### **4. IMS as a Measurement System**

In parallel Management confirmed the intention to keep IMS as the most popular and widely used system to measure offshore yachts all over the world. The appearance of a new inclinometer hardware as well as the possibility to lease common laser machines used in civil infrastructures, has permitted to reach the target of reliability and repeatability that were in the aims of ORC measurers since many years.

#### **5. Financial Report**

Philip Tolhurst reported and presented a copy the 12 months Income and Expenditures situation and "Balance Sheet" at 30<sup>th</sup> September 2007 end of the fiscal year.

The Incomes results in approx. 20.000 Euro less than what foreseen in the budget. On the contrary the expenditures resulted to be 40.000 Euro less than what forecasted.

The Debtors listed in the balance sheet result higher than what foreseen. This because the situation of outstanding levies of previous years is not entirely sorted out. The Treasurer reports that, as already announced during last EGM, it will be necessary to write off 20.000 Euro of the listed bad debtors amount.

Consequently the 2008 budget, to be presented at the Congress meeting for approval, was reviewed by the Management Committee, especially concerning the expenses for staff & consultants. The Management Committee is forecasting an average of 20.000 Euro per month.

#### **6. Fleet Statistics**

Zoran Grubisa distributed the Fleet Statistics at 31<sup>st</sup> October 2007 where some numbers from some countries are still missing. This will be avoided in the future due to the new operating system distributed to Rating Officers which allows to know in real time the numbers of the certificates issued by each country.

The Texas Fleet will be added to the list.

#### **7. ITC Report**

(See ITC Minutes)

## 8. ISAF matters

Philip Tolhurst reported on the ongoing discussions with ISAF vice president David Irish and ISAF Constitution Committee Chairman David Lee about adjusting ISAF regulation 29 and 18.7 to take into account the new handicap rule name ORC International instead of IMS.

## 9. ORC Rating Authority License, Software License & Committee Nomination Form

The Committee Nomination Form was unanimously agreed by the Management Committee. The secretariat will distribute it among Congress and Committee Members to be filled in and signed.

A Rating Authority license agreement was discussed and Philip Tolhurst will prepare a final version.

## 10. Review of Congress and Committee Membership

### - Congress Membership

The situation of the current Congress membership as tabulated by the secretary was reviewed. The secretariat is still awaiting the renewals of some Congress Members with terms expiring this year. The nomination of one Congress member in representation of the Netherlands is still to be received.

### - Committee Membership

Management Committee

The Chairman will talk with Gerardo Pombo to tell him that as Gustavo Benavent could not attend to meetings he will no more be part of the Management Committee.

ITC

Friedrich Judel resigning.

Measurement Committee

Kenneth B. Weller resigning as a consultant

Offshore Classes & Events Committee

Bengt Olof Holmberg resigning. The Chairman stressed the necessity to have a representative of the Mini Maxi Class and the Wallys.

Club Working Group

Bruno Frank to be added to the Committee and a Dutch representative in substitution of Marcel Wagenaar. The Committee approved the proposal by J.L. Conti.

Promotion & Development Committee

The Chairman will talk to Emilio Feliu proposing a switch to Sten Edholm.

## **11. Submissions 2007**

### **- DSV 2 - ORC CLUB CERTIFICATE**

The Committee is pleased to note that it has been already taken care of during the year and a new certificate has already been discussed in the Club Working Group.

### **- DSV 4 - DOUBLE HANDED HANDICAPS**

Man Com supports the concept to provide on each certificate this type of handicap with an offshore single number option only.

### **- FIV 3 - PROHIBIT THE MAST STEP JACK PUMP TO BE ON BOARD WHILST RACING**

Man Com supports this submission also for safety reasons.

### **- FIV 5 -PROVIDE IN APPENDIX 10 AN EXCEPTION TO RRS 54 IN CASE OF CANTING KEELS**

Man Com supports this submission.

### **- FIV 8 - REVIEW THE PRINTED FORMAT OF THE ORC CLUB CERTIFICATE**

The Committee is pleased to note that it has been already taken care of during the year and a new certificate has already been discussed in the Club Working Group.

### **- KNWV 1- IMS RULE**

Man Com believes new rule will respond to submission.

### **- KNWV 2- ORC CLUB RULE**

Man Com supports the submission, but is aware that due to the many new releases happening in 2008, the timing of the new publication will be difficult to forecast.

## **12. New operating system and services to ORC rating offices**

New IMS Editor for ORC Measurers, new IMS Manager for ORC Rating Offices as well as a list of new services available to Rating Offices through the web will be delivered starting 1<sup>st</sup> of January 2008; The Man. Com. has been accomplishing.

**13. ORC staff and consultants responsibilities, assignment of duties and reports**

Vivian Rodriguez has been confirmed in the role of secretary and also administrative arm of the Company; Nicola Sironi, Zoran Grubisa, Davide Battistin, Panayotis Papapostolou have been confirmed in the ORC full time staff.

Part time class managers and representatives plus P&D consultants have also been selected and confirmed with direct report to the Management Committee.

**14. ORC GP Classes Report, Representatives and Class Rules**

Paolo Massarini reported about GP42 class; Bruno Finzi will be available to be part of the class Steering Committee together with Paolo.

Thomas Nilsson in charge for the GP33; class rule amendment approved by the Man. Com. to allow bowsprit and ban spinnaker pooles on GP33; this change will contribute to diminish costs and make it easier for a second life for these boats.

Martin Billoch fully in charge for GP26 in South America; Thomas to coordinate in Europe until a manager is found for the class.

**15. ORC Affiliated classes (Wally Class (IMAX), IMA Mini Maxi Division, IMS 670**

The Chairman was delegated to coordinate with affiliated classes in trying to get a class representative nominated in the Offshore Class and Events Committee and in keeping constant relationship with them.

**16. Sponsorship and ORC events (Sardinia Cup and IMS worlds)**

Committee authorized the Chairman to Contact Rolex in view of a possible renewal of sponsorship agreements. Website sponsorship would need to be addressed and researched.

**17. Promotional Activities, Articles, Newsletter and Website**

The Committee received a proposal for consultancy from Dobbs Davis a US Seahorse journalist. The proposal was unanimously supported and a link between Dobbs, technical staff and GP class ORC managers will be delegated to Sten Edholm who will also take care of the timing and the coordination of all media activities. Zoran Grubisa was confirmed as webmaster.

**18. ORC Publications**

The Publications will have to be completely reviewed due to the introduction of the new rule. Zoran Grubisa will be in charge, with the help of Nicola Sironi, to produce the publication drafts. English will be reviewed by Don Genitempo prior to go to the press. Timing will be crucial and possible split could be needed, accepting therefore a timing that would start optimistically from January 2008 to a final deadline of march 2008.

**19. Venue for AGM 2008**

The 2008 Annual General meeting will take place in Madrid. Dates to be confirmed.

Estoril , 5th November 2007

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